

## Financial Tear Sheet

### Corporate Profile

Gas Natural Inc. (NYSE MKT: EGAS), a holding company, distributes and sells natural gas to end-use residential, commercial and industrial customers. It distributes approximately 26 billion cubic feet of natural gas to approximately 68,000 customers through regulated utilities operating in Montana, Ohio, Pennsylvania, Maine, North Carolina and Kentucky. The Company's other operations include natural gas production and natural gas marketing. The Company's Montana public utility was originally incorporated in 1909. In October 2014, the Company announced the sale of its subsidiary, Energy West Wyoming, Inc., as well its Wyoming pipeline assets and related real estate, equipment and contracts. The divestiture is expected to close in mid-2015.

Gas Natural's strategy for growth is to expand throughput, particularly in the Maine and North Carolina markets, while looking for acquisitions that are either adjacent to its existing utilities or in under saturated markets. The company's common stock currently trades on the NYSE MKT under the ticker symbol "EGAS."

As a result of our success in strengthening our core business, we are now able to focus on our growth strategy, which includes the acquisition and expansion of our natural gas utility operations in small and emerging markets. We regularly evaluate gas utilities of varying sizes for potential acquisition. Our strategy for growth is to expand throughput in the Maine and North Carolina markets, while looking for acquisitions that are either adjacent to our existing utilities or in under-saturated markets.

Information contained herein contains some forward looking statements concerning the future and expectations of management. These statements are made in good faith and management believes they are reasonable representations of expected performance at the time this report was prepared. Actual results may vary from stated expectations due to a variety of factors. One such factor is the weather that has a direct impact on the company's weather sensitive sales. Another is the regulatory treatment provided by the three States in which the Company owns local distribution utilities.

### Stock Performance



#### EGAS (Common Stock)

Exchange	NYSE Amex (US Dollar)
Price	\$12.90
Change (%)	▲ 0.05 (0.39%)
Volume	19,032
52 Week Low	\$6.83
Market Cap	\$135,704,491
Rolling EPS	0.11
PE Ratio	117.273
Shares Outstanding	10,519,728
Data as of 06/22/17 3:59 p.m. ET	

## Recent Headlines

05/22/17 - 6:30 a.m.

Gas Natural Inc. Announces Quarterly Dividend

05/10/17 - 6:30 a.m.

Gas Natural Inc. Reports 2017 First Quarter Results

03/16/17 - 6:30 a.m.

Gas Natural Inc. Reports 2016 Fourth Quarter and Full Year Results

## SEC Filings

Filing Date

Form

06/12/17

SC 13D

06/06/17

SC 13D/A

05/22/17

8-K

05/10/17

10-Q

## Upcoming Events

There are currently no events scheduled.

## Corporate Governance

Greg Osborne

President and Chief Executive Officer

James Sprague

Vice President and Chief Financial Officer

Kevin J. Degenstein

Chief Operating Officer and Chief Compliance Officer

Jed D. Henthorne

Vice President of Administration

Christopher J. Hubbert  
Corporate Secretary

*Data provided by Nasdaq. Minimum 15 minutes delayed. View Attributions and Sources*